



2017
EDITION

JAN 31ST > FEB 2ND 2017 PARIS - PORTE DE VERSAILLES - HALL 3

MEDIA GUIDE

EUROMARITIME/EUROWATERWAYS 2017

The professional exhibition for the European maritime and
waterway economy

PARIS/Porte de Versailles – Hall 3

Tuesday 31st January, Wednesday 1st and Thursday 2nd February 2017

Website:

<http://www.euromaritime.fr>

PARTNERS AND ORGANISERS

Organised by:

LE MARIN
OUEST-France
GICAN

With:

FRENCH MARITIME CLUSTER (CMF)
ENMC
VOIES NAVIGABLES DE France
ENTREPRENDRE POUR LE FLUVIAL
LOUIS DREYFUS ARMATEURS

Sponsors :

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ENMC - *European Network of Maritime Clusters*
ECSA - *European Community Shipowners' Associations*
ESPO - *European Sea Ports Organisation*
CE - *Commission Européenne*
CRPM-CPMR - *Conférence des régions périphériques et maritimes d'Europe*
SEA EUROPE - *European Ships and Maritime Equipment Association*
EREF - *European Renewable Energies Federation*



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EDITORIAL

With over 5 million jobs, generating almost €500bn a year, Europe's maritime sector is a success story which has even proven to be resilient in difficult times: the boom of offshore wind energy despite the crisis is a case in point. But if it is to contribute to revitalising the European economy, our sector will have to do even better.

How? By preserving the marine environment and wisely planning the use of the maritime space. By looking after traditional sectors like fisheries and tourism, but also welcoming new industries and allowing emerging sectors like ocean energy or marine biotech to grow and prosper. By providing certainty to businesses while boosting research and innovation and equipping people with the right skills at the right time. In short, by embracing blue growth.

It is a huge and challenging undertaking, with possibly many hurdles. But we have no choice. Blue growth can solve issues like resource scarcity, food safety, climate change, and more. We have to change gears and take it a step ahead. It will be difficult but I'm convinced it is possible.

In essence, there are four dimensions to any blue growth strategy:

- One, innovation: science, technology and innovation hold the key for the future of blue growth. We need innovation to push boundaries, anticipate and solve the problems of the future and create technologies that produce sustainable growth and jobs for the global markets of our time.
- Two, integration, or a cross-sectorial approach if you prefer. Many policies that relate to the sea – energy, transport, industry – face common challenges that must be tackled in a collective and integrated way, at all levels. This is why the EU approach takes the full "sea system" into account.
- Three (and a direct consequence of the above), cooperation and coordination. Working together means working in a coordinated way to unlock innovation, improve maritime governance, and create an environment conducive to investment.
- Four, perseverance. Blue growth is a long-term strategy that will only bear fruit if the lines of action are clear and remain unchanged over years.

The European Union is working to enable and accelerate blue growth. As the economy slowly picks up again, curbing unemployment and boosting investment across the board naturally remain priority number one for decision-makers. But if we want to stay ahead of the game, the action should also come from the ground with bottom-up initiatives. No lasting growth is possible without the commitment of the business community, the research community, academia and the national public sectors.

So my message to you is simple: share your experience, learn from others, get inspired by them, work with them and seize all opportunities to innovate. EUROMARITIME is offering you a unique, truly European, cross-sectorial platform to network and look outside your own backyard. Don't miss this chance. By showcasing the vitality of the maritime sector, EUROMARITIME showcases your own vitality - and your own vitality is the vitality of Europe's economy today and tomorrow.

Karmenu VELLA
Commissioner for Maritime Affairs and
Fisheries
European Commission



EXHIBITION PRESENTATION

The concept of a dual-themed exhibition to bring together the maritime and waterway sectors became evident to the two organisers; the weekly magazine Le Marin (Sipa-Ouest-France group) and the GICAN, after the first edition of Eurowaterways in February 2013. Eurowaterways has been developed with the active support of Entreprendre pour le fluvial (EPF) and Voies Navigables de France (VNF).

By joining forces two years later in 2015, Euromaritime/Eurowaterways presented the first ever European BtoB meetings for the entire range of expertise in the maritime, coastal and waterway sectors, covering everything from offshore to inland waterway development, including construction, energy production, transport, tourism, fisheries and port industries. An impressive number of trades and jobs presented at one single venue over three days.

For its 3rd edition, this cross-sectional biennial event will once again be held in Paris, Porte de Versailles from January 31st to February 2nd 2017, with a number of new features, in particular a themed conference programme and an area dedicated to innovation, sponsored by DCNS and the project "The Sea, Our Future", led by the Ouest-France group and its sea cluster.

With each edition, Euromaritime/Eurowaterways becomes increasingly established in the agenda of industry professionals as one of the most important events for all those involved in European Blue Growth, with more than 250 French and international exhibitors and around 6,000 visitors expected.

For 2017, the greater presence of professional organizations is worth mentioning, particularly representative in terms of economics, both French and European, with the confirmed support of the EREF- European Renewable Energies Federation - alongside the ENMC, ECSA, ESPO, SEA EUROPE, CPMR and of course the European Commission.

Encouraged by the success of the first two editions, **Sirehna, Louis Dreyfus Armateurs, Bantalia and our french Navy** have joined the French maritime cluster as sponsor of the event.

Christine BONTEIL
President of
EUROWATERWAYS

Françis VALLAT
President of
EUROMARITIME

Philippe FOURRIER
General exhibition
commissioner

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EUROPEAN MARITIME FACTS

French Maritime Cluster figures– 2016-2017

- The European Union has the largest EEZ (Exclusive Economic Zone) in the world with 25 million sq km. The European Union's coastline has 1,200 commercial seaports operating over 68,000 kilometres, i.e. 3 times larger than the USA.
- The European coastline is 7 times longer than that of the USA and 4 times longer than Russia's.
- The European Union possesses the world's largest merchant fleet.
- Close to 50% of Europe's population lives within 50 kilometres of the sea (60% of the world's population lives within 60 km of the coast and soon 70% will be affected).
- The European maritime regions generate more than 40% of Europe's GDP.
- 90% of the EU's foreign trade and 40% of its domestic trade is transported by sea (one single container ship holding 10,000 container units is equivalent to 5,000 freight transport trucks).
- 5,4 million people work in the European maritime sector with forecasts of 7 million by 2020). These jobs generate 495 billion Euros of added value (AV).
- Although Asia is close behind, Europe remains the world leader in maritime transport, controlling 40% of the world fleet (with close to 23,000 ships). 90% of the world's merchandise is transported by maritime transport.
- The oceans are our planet's "lungs". They produce 50% of our oxygen, they regulate the climate system and absorb 25% of our carbon emissions.
- An OECD report estimates that European biotechnologies could bring in a turnover of 2,000 billion Euros and 22 million jobs.

KEY MILESTONES FOR A MARITIME EUROPE

2007	Blue Book – Integrated Maritime Policy (IMP)
2008	Framework directive "Marine Strategy"
2010-2012	The European Commission works on the "Blue Growth" report to identify levers for the development of the blue economy
Sept. 2012	Limassol declaration in Cyprus - Adoption of a political declaration aiming to revitalise the European Union's IMP (integrated maritime policy) in order to improve the EU's capacity to take advantage of sustainable and global exploitation of the oceans, seas and coasts.
2013	Blue Growth
2014	"Maritime Spatial Planning" directive

FRENCH MARITIME FACTS

Source: French Maritime Cluster

Geographical profile

- 2nd largest exclusive economic zone (EEZ) in the world with 12,840 km of coastline (including overseas territories).
- 11,5 million sq km of EEZ in 2016 - 3 maritime facades in Europe.
- Present in all the principle world economic sectors thanks to overseas territories.

Economy – Employment

- 289,311 direct jobs in the French maritime sector, spread across 12 areas of activity for a production value of 71,9 billion Euros.
- Direct employment in the maritime sector exceeds that, in descending order, of the automotive, aeronautics and telecommunication sectors.

TURNING POINT

On February 2nd and 3rd 2016, the law proposal for the Blue Economy was adopted at first reading at the National Assembly. Following the Government decision to initiate the accelerated procedure for the law proposal concerning blue economy presented by MP Arnaud Leroy, this was discussed at the National Assembly and adopted at first reading on February 2nd and 3rd 2016.

The legislative measures concerning maritime transport, employment of seamen, fishing, boating, aquaculture, marine renewable energies, maritime drones and a number of other sectors of the maritime economy were put to the vote by MPs in the presence of Alain VIDALIÈS, French Secretary of State for Transport, the Sea and Fisheries

This is a key step for the French maritime industry as a whole.

EUROPEAN AND FRENCH WATERWAY FACTS

Source: <http://www.developpement-durable.gouv.fr/Le-transport-fluvial-durable,18131.html>

EUROPE:

- The European network counts close to 41,000 km linking 12 countries of the European Union.
- Merchandise transport via interconnected European inland waterways represents more than 140 billion tonnes-kilometres (Eurostat 2011).

FRANCE:

- With 8,500 kilometers of waterways, France possesses the longest inland waterway network in Europe.
- Of the 8,500 km of waterways, since 1991 the public institution Voies Navigables de France (VNF) manages 6,700 km of waterways (of which 2,000 km are high capacity) and more than 2,000 structures (bridges, locks, dams...) and ensures maintenance, operation and modernisation. The rest of the waterway network is managed by contractors such as the Compagnie Nationale du Rhône for the Rhone river, directly by the State or local authorities for decentralised networks, as is the case for Brittany.
- Progression of inland waterway transport depends on current trends. From 1997 to 2011, traffic progressed by more than 30%. In 2011, inland waterway transport represented 8,2 billion tonnes-kilometres and 61,5 million tonnes, excluding transport from the Rhine.
- The public fluvial domain covers 40,000 hectares and constitutes a cultural and natural heritage that is ideal for tourism. In 2010, inland waterway tourism represented a turnover of more than 200 million Euros.

A MAJOR CHALLENGE FOR THE FRENCH AND EUROPEAN ECONOMY

The Seine-Nord Europe Canal and the opening of the French network to the European network is a major challenge to boost inland waterways in France.

It is set to link the Paris basin with the waterway network in the North and the Benelux countries with a high capacity canal. 106 km long, 54 metres wide with a depth of 4,5 metres, this canal will allow the passage of 4,400 tonne vessels.

Four river ports need to be built near Péronne, Cambrai, Noyon and Nesle. Expected traffic for 2020 is from 12 to 15 million tonnes per year.

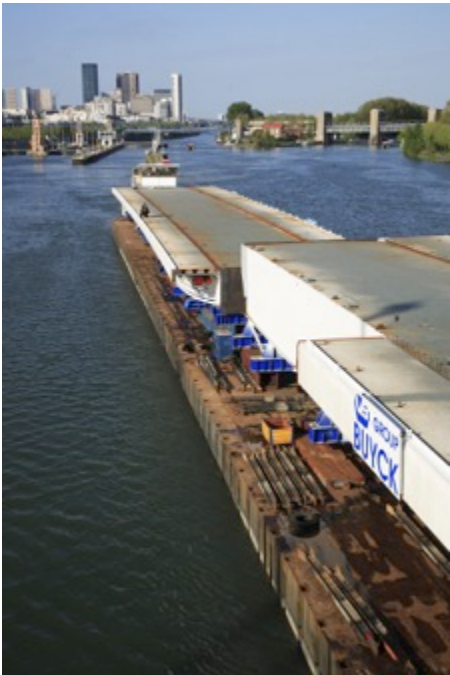
With commissioning planned for 2017, the revival of inland waterway transport, which has been taking shape over the last ten years with record growth of +8,6% in 2010, will be significantly accelerated, making this economic, efficient and sustainable method of transport an indispensable part of supply chain organisation.



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Credit: Nicolas Job



Credit: Nicolas Job



SECTORS REPRESENTED ON THE EXHIBITION

Exhibitors full list : <http://www.euomaritime.fr/97/exposants-2017>

EUROMARITIME: 10 sectors

- 1 - Construction
- 2 - Offshore and Hydro
- 3 - MRE
- 4 - Port industries, transport and logistics
- 5 - Services (certification, financing, insurance...)
- 6 - Research and engineering
- 7 - Maretics
- 8 - Fishing, marine culture and biotechnologies
- 9 - Education and training
- 10 - Maritime equipment

EUROWATERWAYS: 10 sectors

- 1 - Construction, equipment, waterway repairs
- 2 - Renewable energies (hydraulic, wind power...)
- 3 - Port industries
- 4 - Transport (passengers, freight), logistics and urban logistics
- 5 - New transport sector (waste, containers...)
- 6 - Research and engineering
- 7 - Environment, riverbank development
- 8 - Security, safety for inland waterway navigation
- 9 - Infrastructure management
- 10 - Services (certification, financing, insurance, etc.)

A European opening ceremony in support of the development of Blue Growth

The official opening ceremony of the exhibition will take place on the morning of Tuesday 31st January. The programme will be announced at the beginning of 2017.

EUROMARITIME/EUROWATERWAYS 2017 IN FIGURES (projection as of December 12th 2016)

- 8,500 sqm of exhibition space
- 250 exhibiting companies – including 40% of foreign companies
- 6,000 visitors (5,000 from 48 countries present in 2015)
- 60 media partners
- 9 conferences

OFFICIAL AGENDA

TUESDAY 31st January 2017

9 am	Exhibition opens
10.30 - 12 pm	Conference: "How to address the issue of overcapacity?"
1.00 - 2.30 pm	Conference: "Competitiveness: Europe still stuck in the middle"
3.00 - 4.30 pm	Conference: "Shipping and innovation: what are the solutions for a new economic momentum?"
6 pm	Exhibition closes

WEDNESDAY 1st February 2017

9 am	Exhibition opens
10.30 - 12 pm	Conference: "Flow energy is already well-established in Europe, but to what extent?"
1.00 - 2.30 pm	Conference: "Maritime, river and estuary: a multifaceted energy with major economic stakes"
3.00 - 4.30 pm	Conference: "What is the role of flow energy in the family of marine renewable energies?"
6 pm	Exhibition closes

THURSDAY 2nd February 2017

9 am	Exhibition opens
10.30 - 12 pm	Conference: "Diesel-electric: for what range of ships?"
1.00 - 2.30 pm	Conference: "Cold ironing and shoreside power: what schedule and what standards?"
3.00 - 4.30 pm	Conference: "The all-electric vessel, what are the recent developments?"
5 pm	Closure of the Euromaritime/Eurowaterways exhibition 2017

THE 9 CONFERENCES

Philippe FOURRIER, General exhibition commissioner: "The structuring of the conferences has been significantly modified for this new edition of Euromaritime and Eurowaterways, explains Philippe Fourier, General exhibition commissioner. We wanted to follow current events as closely as possible with a programme that is both technical and much more coherent: one single theme organised into three conferences each day. Le Marin weekly magazine has provided all its expertise for planning and conducting these events. We also benefit from the support of a number of institutional partners."

Panels evolving daily, last update: 24th January 2017 – last up date on the web site : <http://www.euomaritime.fr/73/conferences>

31ST JANUARY 2017: THE EUROPEAN SHIPPING DAY



10:30am - 12:00pm - HOW TO ADDRESS THE ISSUE OF OVERCAPACITY?

Supported by: Armateurs de France

Low freight rates, dry bulk and container crisis, bankruptcy: these are all obstacles that the international and European shipping industry needs to overcome. How can the current trend be reversed to return to a healthy, dynamic market? What changes are being made by the sector to surmount these obstacles? Can European shipbuilders emerge stronger from this period of obstacles?

Moderator: Thibaud TEILLARD, Journalist, Le Marin

Speakers:

Philippe LOUIS-DREYFUS, President, Louis Dreyfus Armateurs Group

Jean-François TALLEC, Institutional Advisor for the maritime policy, CMA CGM

Paul TOURET, Director, ISEMAR

1:00pm - 2:30pm - COMPETITIVENESS: EUROPE STILL STUCK IN THE MIDDLE

Supported by: Armateurs de France

2017 will be the European year of shipping: what expectations do the key economic figures have in terms of renewed European competitiveness? How can we build a shipping Europe without distorting competition? Does the future lie in a European pavilion?

Moderator: Thibaud TEILLARD, Journalist, Le Marin

Speakers:

Arnaud LEROY, MP, Assemblée Nationale

Daniela ROSCA, Head of Unit "Ports and inland navigation", DG MOVE, European Commission

Jean-Marc ROUÉ, President, Brittany Ferries

3:00pm - 4:30pm - SHIPPING AND INNOVATION: WHAT ARE THE SOLUTIONS FOR A NEW ECONOMIC MOMENTUM

Sponsored by: Cluster Maritime Français with support : Armateurs de France and NPI

Shipping is one of the most innovative industries, both in terms of achieving successful energy transition and improving navigation security. There are many current and future projects: new propulsion methods (LNG, methanol, hybrid, etc.), from new on-board equipment to improve vessel energy efficiency, to the question of navigation automation. Subjects that, while often synonymous with new competences and new jobs, are responsible for the economic future of the sector.

Moderator: **Thibaud TEILLARD**, Journalist, *Le Marin*

Speakers:

Thomas BURET, Project Manager, *Projet PASSION (PASSerelle Intégrée d'Opération et de Navigation)*

Jérôme FERRIER, President, *Association Française du Gaz*

Didier LEANDRI, President, *European Barge Union*

Carole PAVAUT, General Manager, *D2m*

Special Event : 4:45PM - 6:30PM : THE MAJOR STAKES OF MARITIME SAFETY

Organized by: IHEDN

Moderator: **Gérard VALIN**, Squadron vice-admiral (2S)

Speakers:

Virginie SALIOU, Assistant to maritime safety coordinator, *Ministry of Defence*

Hugues EUDELIN, Holder of a Ph.D in History & former Marine Officer (CVh)

Thierry DE LA BURGADÉ, Commissioner in Chief first class, *Etat Major de la Marine*

1ST FEBRUARY 2017: THE EUROPEAN FLOW ENERGIES DAY



10:30am - 10:45am - Introduction by Christophe CLERGEAU, Representative, Observatoire des Énergies de la Mer

10:45am - 12:00pm - FLOW ENERGY IS ALREADY WELL-ESTABLISHED IN EUROPE, BUT TO WHAT EXTENT?

Supported by: N-PI and EREF

What is the influence of maritime, river and estuarine flow energy on a continental scale? What is its position in relation to the rest of the world? Does it benefit from sufficient support in terms of national and European policies?

Moderator: **Loïc FABRÈGUES**, Journalist, *Le Marin*

Speakers:

Christophe CLERGEAU, Representative, *Observatoire des Énergies de la Mer*

Marc LAFOSSE, President, *Énergie de la Lune*

Jean-Philippe PAGOT, Maritime Environment Director, *EDF Énergies nouvelles*

Jean-François SIMON, CEO, *Hydroquest*

Pierre VOGT, Regional councillor, *Région Normandie*

1:00pm - 2:30pm - MARITIME, RIVER AND ESTUARY: A MULTIFACETED ENERGY WITH MAJOR ECONOMIC STAKES

Supported by: : CLUSTER MARITIME FRANÇAIS and EREF

What are the economic issues? What are the financial implications? What are the market solutions?

Moderator: : Loïc FABRÈGUES, Journalist, Le Marin

Speakers:

Germain GOURANTON, Vice-president, Expertise & Innovating Process department, Bertin Technologies

Lilian LABIT, Project Manager, SEENEOH

Vincent MARIETTE, Director, Guinard Energies

3:00pm - 4:30pm - WHAT IS THE ROLE OF FLOW ENERGY IN THE FAMILY OF MARINE RENEWABLE ENERGIES?

Supported by: EREF

Can flow energy benefit from the offshore wind power experience?

Moderator: Loïc FABRÈGUES, Journalist, Le Marin

Speakers:

Vincent BALÈS, Managing Director, WPD-Offshore France

Xavier GUILLOU, Policy Officer, DG-MARE, European Commission

Thierry KALANQUIN, CEO, DCNS Energies

Gesine MEISSNER, German European MP, President of the Intergroup on Seas, Rivers, Islands and Coastal Areas, European Parliament

Félix GORINTIN, Market Advisory and Strategy department, INNOSEA

Dominique SENNEDOT, President, Pôle Mer Bretagne

Special Event :

4:45PM - 5:30PM : SOLIDARITY IN THE HIGH SEAS: WHAT COOPERATIONS?

Organized by : SOS Méditerranée

Moderator: Alexandra TURCAT, Editor in Chief, Le Marin

Speakers:

Eric BANEL, Executive Officer, Armateurs de France

François LAMBERT, Advisor in charge of the sea, overseas territories, ports and waterways, Ministry of Environment, Energy & the Sea

Fabienne LASSALLE, Deputy Director General, SOS MEDITERRANEE France

Gesine MEISSNER, German European MP, President of the Intergroup on Seas, Rivers, Islands and Coastal Areas, European Parliament

Francis VALLAT, President, SOS MEDITERRANEE France

2ND FEBRUARY 2017: SHIPS AND ELECTRICAL SOLUTIONS



10:30am - 12:00pm - DIESEL-ELECTRIC: FOR WHAT RANGE OF SHIPS?

Supported by : Seatosea and N-PI

The diesel-electric sector has gradually expanded to cater to a wide range of vessels: large fishing boats, supply vessels, certain military vessels, liners... We can see the solution being applied to smaller size vessels: advantages / disadvantages. What are the consequences in terms of security, onboard competences, managing energy consumption? What are the consequences in terms of options for propulsive devices (blades, pod, propellor...)?

*Moderator: **Frédéric AUVRAY**, Journalist, Le Marin*

Speakers:

***Maurice BUTTET**, CEO, BARILLEC Marine*

***Martial CLAUDEPIERRE**, Environment Officer, Bureau Veritas*

***Jean-François DURAND**, Director, Marine Assistance*

***Vincent RUDELLE**, Manager, LMG Marin France*

1:00pm - 2:30pm - COLD IRONING AND SHORESIDE POWER: WHAT SCHEDULE AND WHAT STANDARDS?

The development of ports requiring the complete shut down of engines during stopovers such as the example of California; the issue of onboard equipment standards; onboard or shoreside power requirements; scale of investment; known examples; latest developments in France...

*Moderator: **Frédéric AUVRAY**, Journalist, Le Marin*

Speakers:

***Sophie ROUAN**, Head of Passengers and Energy Department, Grand Port Maritime de Marseille*

***Olivier VARIN**, Deputy Director-General for Operations, Compagnie Méridionale de Navigation*

***Hugues BERTHET**, Shore Connection Business Development Director, Schneider Electric*

3:00pm - 4:30pm - THE ALL-ELECTRIC VESSEL, WHAT ARE THE RECENT DEVELOPMENTS?

The electric option in the face of hydraulics for tackle and control panels; generating and storing energy (fuel cells, super condensers, batteries, photovoltaic-type annex productions); overall energy management in the face of different phases of power demands; energy gain factors (LEDs, low-voltage networks)...

*Moderator: **Frédéric AUVRAY**, Journalist, Le Marin*

Speakers:

***Xavier DE MONTGROS**, President, AFBE (Association Française pour le Bateau Electrique)*

***Xavier FONTENEAU**, Dr. Engineer development, ECA Group*

***Stéphane GONNETAND**, Founder and Associate Director, ODC Marine*

***Armel LAINÉ**, ECA Group*

***Philippe NOVELLI**, Director-General, ECA EN*

***Alain TOGNA**, Ports and Marine France Manager, ABB France*

QUESTIONS / ANSWERS

Why take part in Euromaritime/Eurowaterways?

These two exhibitions are really one single event, organised over three days in Paris Porte de Versailles. Today it is the only maritime and waterway event covering all the civil sectors dealing with these activities.

This particularity makes it a unique event in Europe. The exhibition is in its third edition and continues to expand and progress, becoming more dynamic with an increasing number of participants.

Has the Euromaritime exhibition confirmed its position as the European exhibition for blue growth?

As part of the "Blue Growth" strategy that aims to support sustainable growth in all maritime sectors, Europe has selected 5 sectors of activity with strong potential for growth (Aquaculture; Coastal tourism; Marine biotechnology; Marine energy; Seabed mining) and 5 major sectors in terms of value and employment (Naval construction and repair; Maritime transport; Fishing; Offshore oil & gas).

In answer to the question, these 10 sectors will be represented at Euromaritime. So yes, it is clearly the exhibition of blue growth in Europe. Its positioning and its vocation are fully consistent with this global European strategy, a strategy that has finally grasped the full extent of the potential of wealth to be gained from oceans and rivers. Nonetheless we should remain modest, Euromaritime is still a very new exhibition. It is still growing and does not today claim to rival with its older brothers, established for close to 50 years in the maritime sector. It's claim is to provide alternatives, innovations and a new impetus.

To compare it to its older brothers, the idea was to find a particular positioning that justifies our existence by identifying a unique profile within the offer of European exhibitions. Our identity is focused on a cross-sector approach and the vocation to act as a comprehensive continental showcase, strictly European. And besides this, it is also the only event in France for the entire civil maritime and waterway industry.

What are the top sectors represented at the exhibition?

All the sectors of marine and inland waterway activities are represented at this 2017 edition including the 5 principle sectors in terms of value and employment identified by the European Commission as mentioned above. To date, there is a high level of representation of naval construction and repair, and equipment, both particularly dynamic sectors. The list of the over 250 exhibitors can be consulted on our website: <http://www.euromaritime.fr/97/exposants-2017>

Will official delegations be present at the exhibition?

Visits of official delegations are not a traditional part of the Euromaritime format. However, visits from European and French personalities, in particular political leaders, are being prepared and there should be a large number of them for this 3rd edition, in the context of a presidential campaign where the maritime economy will play an important role.

What about the institutional partners who are involved?

This exhibition is organised by Le Marin, (Sipa - Ouest-France group) and the Gican, in partnership with the French Maritime Cluster and most recently Louis Dreyfus Armateurs. All are pillars of the French maritime industry, each in their own role. The European and French institutional bodies will be present: the patronage of Karmenu Vella, European commissioner for the environment, maritime affairs and fisheries, was confirmed several months ago. Major European institutions of the industry will also be by our side, with the European Network of Maritime Clusters/ENMC, The European Community Shipowners' Associations/ECSA, The European Sea Ports Organisation/ESPO, the European Commission, the Conference of Peripheral Maritime Region/CPMR, Sea Europe and most recently the European Renewable Energies Federation/EREF.

What conference programme are you offering for this 3rd edition?

For this 2017 edition, our approach has evolved significantly. We wanted to follow current events as closely as possible with a programme that is both technical and much more coherent: one single theme organised into three conferences each day, 9 events with specialists. The completed list will be announced at the beginning of January.

Our three main daily themes are: January 31st: **European Shipping Day** with the support of Armateurs de France; February 1st: **European Flow Energies Day**, with the support of the European Renewable Energies Federation; and February 2nd: **Ships and electrical solutions**

EUROMARITIME B2B MATCHMAKING PARTNERING

Partners :



Euromaritime Business Meetings Paris - Porte de Versailles – Hall 6

3 days : 31st January – 1st and 2nd February 2017):

9h – 17h : Rendez-vous B2B (30 mn)

Contact : Enterprise Europe Network et CCI Région Paris Île-de-France

Guillaume Cruciata - gcruciata@cci-paris-idf.fr - + 33 1 55 65 32 87

The idea of these business meetings

- Connect to people at this event
- Search for business matches
- Expand business

How it works ?

This B2B Matchmaking Partnering event brings together innovative organisations from several countries around the globe seeking to collaborate to mutual commercial benefit. Activity will focus on one-to-one 30-minute pre-scheduled meetings.

How to register

Click on the Registration link. https://euromaritime-eurowaterways2017-businessmeetings.converve.com/p_registration.php?lnk=hiw

One week before the opening of the event :

128 participants

203 requests

126 exhibitors concerned

EUROMARITIME- EUROWATERWAYS ORGANISERS



Le Marin is the leading French weekly magazine on the marine economy. The Ouest-France group, who is still its current owner, founded it in 1945. Since 2005, it has organised the Maritime and Coastal Economy Congress in collaboration with Les Echos, which has become the annual reference event for political and economic actors in the marine and coastal world. The magazine, whose headquarters are located in Rennes, publishes nine special editions every year, between five and seven special free supplements and “The Atlas of Maritime Issues”, illustrating the magazine’s comprehensive understanding maritime issues in France and across the world.



With 52 editions, 58 editions in 14 départements in Brittany, Basse-Normandie and Pays de la Loire, as well as in Paris, Ouest France covers all local, regional, national and international news. Total circulation 2015: 712 500 copies (source OJD). 2 467 000 readers (ACPM source 2015). Ouest-France is the first French newspaper since 1975. It is the first French-language daily in the world. Website: www.ouest-france.fr - The website companies: www.entreprises.ouest-france.fr - The evening edition: <http://leditiondusoir.fr/> - The digital newspaper: <http://journal.ouest-france.fr/> - The website for young people: <http://jactiv.ouest-france.fr/>



The GICAN is a professional union founded in 1992 that today brings together more than 170 members including major contractors, system integrators and equipment providers, and SMEs that contribute towards civil or military vessel repair with a cumulated turnover of 6 billion Euros and 40,000 jobs. It groups together industrialists in maritime security, safety and environment. The GICAN’s comprehensive understanding of maritimity and its contingencies place it at the centre of the current challenge of marine renewable energy technology. Via SOGENA, the GICAN organises the biennial Euronaval exhibition in Paris, which since its creation in 1968, has become the international benchmark in naval defence and maritime security, safety and environment.

The two entities also organise Euromaritime, which aims to act as the showcase for a dynamic sector, generating new industrial expansion and consequently wealth and employment.

With the support of the French Maritime Cluster:



French Maritime Cluster: The CMF is a promotional tool for the French maritime sector created in 2006 under the auspices of the Institut Français de la Mer, from which it is nonetheless independent. The CMF intervenes as a lobbying organisation on specific cases with State or decision-making authorities. It helps its 280 members that represent all the sectors of the national maritime industry to develop synergies on crosscutting subjects to confront the major economic and industrial challenges of the future, both on a national and European scale. In this role, it works alongside the weekly magazine Le Marin and the Echos to organise the “Assises de l’Economie de la Mer”.

FOR EUROWATERWAYS, THE ORGANISERS OF EUROMARITIME WORKED CLOSELY WITH:

Entreprendre pour le Fluvial and Voies Navigables de France



Entreprendre pour le Fluvial (EPF) groups together a number of the actors involved in the waterway industry. The structure's mission is to reinforce and increase competitiveness within the industry and its businesses.

Its objectives include facilitating the installation and development of companies via the creation of adapted financing mechanisms, promoting the emergence of a competitive and high-performance offer of French construction and maintenance.

EPF also carries out communication and promotion actions by bringing together those involved to develop common, prospective actions.

Voies Navigables de France (VNF)



Voies Navigables de France (VNF) manages, operates, carries out maintenance, modernises and develops the largest European network of waterways (6,700 km).

VNF promotes waterways and river transport, acting to boost, support and federate initiatives of those in the sector.

Its ambition is to embed waterways into the heart of modern logistics chains. VNF is also the contractor for the Seine-Nord Europe project, linking the north of France to the 20,000 km network of high capacity waterways in Europe.

VNF works in collaboration with maritime and inland ports, often Public Fluvial Domain concession holders, and forms a number of partnerships with the professional sectors. Maritime ports, confronted with increasingly large vessels, need to consolidate their land access using reliable and high capacity transport systems: river transportation can offer this.

MEDIA CENTER AND SERVICES

YOUR PRESS AND COMMUNICATION CONTACTS FOR EUROMARITIME:

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- Communication Manager: Nathalie Jahier
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Press Accreditation procedure: <http://www.euromaritime.fr/> - **Press/Accreditations**

Pre-book your press pass on :

<http://www.mybadgeonline.com/euromaritime/DefaultPresse.aspx?IdLangue=FR>

Marketing code : DP1

Journalists who have registered online will be able to collect their press badge at the exhibition entrance on presentation of an ID.

Materials and services available to journalists:

- Press kit and Euromaritime exhibition catalogue
- Documentation on the exhibitors – press files, catalogues...
- Exhibition Agenda and specific Events
- Exhibition photos on request
- Work area
- Internet connection

MEDIA PARTNERS OF THE EVENT

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MAREX | **The Shipping Observer** | **T&L** | **Sea Transport Awards 2017** | **Worldoils**

www.euromaritime-expos.com & www.eurowaterways.eu

EUROMARITIME-EUROWATERWAYS: PRACTICAL INFORMATION

Place: Porte de Versailles, Paris 15th arrondissement – Hall 3

Opening hours:







Tuesday 31st January 2017: 9 am – 6 pm
Wednesday 1st February 2017: 9 am – 6 pm
Thursday 2nd February 2017: 9 am – 5 pm

Access: For professionals and media only,
with accreditation or by invitation





How to get to the Parc des Expositions Porte de Versailles

Public transport





From central Paris:

- **TRAMWAY**, lines   or  : station PORTE DE VERSAILLES - PARC DES EXPOSITIONS
- **METRO/UNDERGROUND**, line  : station PORTE DE VERSAILLES - PARC DES EXPOSITIONS
- **BUS**, lines  or  : station PORTE DE VERSAILLES - PARC DES EXPOSITIONS

From ORLY airport:

- **Orlyval** to ANTONY, then  direction "Aéroport Charles de Gaulle" or "Mitry-Claye" to CITÉ UNIVERSITAIRE, then **Tramway line**  direction "Pont du Garigliano" to PORTE DE VERSAILLES - PARC DES EXPOSITIONS
- **Orlybus** to DENFERT-ROCHEREAU, then  direction "Saint-Rémy-lès-Chevreuse" to CITÉ UNIVERSITAIRE, then **Tramway line**  direction "Pont du Garigliano" to PORTE DE VERSAILLES - PARC DES EXPOSITIONS

From ROISSY CHARLES DE GAULLE airport:

-  direction "Saint-Rémy-lès-Chevreuse" to CITÉ UNIVERSITAIRE, then **Tramway line**  direction "Pont du Garigliano" to PORTE DE VERSAILLES - PARC DES EXPOSITIONS
- **RoissyBus** to PARIS-OPÉRA, then **Metro line**  direction "Balard" to MADELEINE, then **Metro ligne**  direction "Mairie d'Issy" to PORTE DE VERSAILLES - PARC DES EXPOSITIONS



Credit: Lionel Flageull



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